

Winning Webinar Framework

Map Out YOUR Webinar

	Му Торіс	
	Compelling and relevant to my audience and my Marketing Mountain	
1		
	Positioning Myself	
	My credentials, story, why I'm here	
2		





3	Positioning My Audience Are they in the right place?	
4	My Content Slides, Stories, Engagement, Teaching, Case Studies	
5	The Transition My transition point from content to offer	





6	The Offer Include all the elements of a successful offer	
7	Q&A What are the FAQs? Answer objections and confusion.	

